



**Untangling the web of price reductions:**  
 a pricing guide for the purchase of ARVs for developing countries  
**10th Edition (September revision)**  
**Electronic Update**

Update number: 2. Date: 3<sup>rd</sup> March 2008

Price increases in this update are in **Red** while price decreases are in **Blue**

**Highlight:**

- GSK has announced reductions in ARV prices for Least Developed Countries and Sub-Saharan Africa as well as countries with eligible Global Fund and PEPFAR projects. The prices include insurance and freight and are applicable to orders of any size.

All prices are quoted in US \$. Currency conversions are made on the day the price information is received using the currency converter site [www.oanda.com](http://www.oanda.com). Prices are rounded up to the third decimal for unit price and the nearest whole number for yearly price per patient. The annual cost of treatment per patient (ppy) has been calculated according to WHO dosing schedules, multiplying the unit price by number of units required for daily dose, by 365. The price for the smallest unit is included in brackets.

For abbreviations please refer to glossary Page 56 Untangling the Web 10<sup>th</sup> Edition

COMPANY	PRODUCT	Form	OLD PRICE US \$ ppy (unit price)	UPDATED PRICE US\$ ppy (unit price)
GSK	ABC 300mg tab	Single	636 (0.871)	<b>438 (0.600)</b>
GSK	ABC 20mg/ml oral solution	Single	380 (0.104/ml)	<b>229 (0.063/ml)</b>
GSK	AZT 100mg cap	Single	(0.158)	<b>(0.122)</b>
GSK	AZT 250mg cap	Single	(0.332)	<b>(0.276)</b>
GSK	AZT 300mg tab	Single	212 (0.290)	<b>161 (0.221)</b>
GSK	AZT 10mg/ml solution	Single	263 (0.036/ml)	<b>234 (0.032/ml)</b>
GSK	3TC 150mg tab	Single	69 (0.095)	<b>64 (0.087)</b>
GSK	3TC 10mg/ml oral solution	Single	102 (0.028/ml)	<b>84 (0.023/ml)</b>
GSK	Fosamprenavir 700mg tab	Single	<b>New Item</b>	<b>1222 (1.674)</b>
GSK	Fosamprenavir 50mg/ml oral suspension	Single	<b>New Item</b>	<b>(0.148/ml)</b>
GSK	AZT/3TC 300/150mg tab	FDC	237 (0.325)	<b>197 (0.270)</b>
GSK	ABC/3TC 600/300mg tab	FDC	678 (1.858)	<b>484 (1.326)</b>
GSK	AZT/3TC/ABC 300/150/300mg tab	FDC	852 (1.167)	<b>653 (0.895)</b>

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